J & S Landscaping

211 Ross Ave.

Dorchester, ON

N0L 1G5

Jessica and Shawn,

I am writing this Letter of Recommendation for the services of snow plowing and salt application for our Dorchester ON Facility.

I am very particular in the snow clearing/removal process in keeping with the interests of Health and Safety for all our Employees.

Last fall I obtained your services, with the approach that a clean driveway (down to pavement) would be achieved by 5:00 AM each and every snowfall. Your periodic inspections while on patrol through a snow fall also added to my decision. J & S had our location plowed/salted on time and kept our yard clear throughout the day. This kept our employees safe. Our main entrance has collected a fair share of spun out trucks in other years, but I can honestly say, we didn't have to take a second run at the entrance this past season.

The method behind outsourcing this service left our employees that used to clear the snow available to focus on our core business.

Not having to worry if the employee made it in to clear out our facility, or if the Plow truck would survive another season of abuse took all the worry out of the equation for me.

We had 0 incidents, accidents, slips or trips reported to management over the 2012/13 winter season.

You lived up to your word, and my expectations were exceeded each time I entered our terminal after a snowfall.

Thank you for your professional approach and for doing exactly what you said you would do. Your efforts are greatly appreciated.

A Chamberlain

Adam Chamberlain

National Logistics Manager

Access Distribution

Dorchester ON N0L1G5

Armatec
SURVIVABILITY

To whom it may concern:

Re: J&S Landscaping

I would like to recommend J&S Landscaping as a candidate for a position with your organization. J&S Landscaping has been working with Armatec since fall of 2012

J&S Landscaping has done excellent work while working with Armatec, including clearing the visitor and employee parking lot, sidewalks, emergency exits, loading docks, as well as salting and sanding as necessary. They have always been very attentive to not only their work, but also have been very vocal in notifying Armatec regarding any issues, such as damages or malfunctions in order to have them repaired in a quick and efficient manner.

J&S Landscaping also was very communicative with Armatec via emails in order to advise of vehicles being deployed and pre-billing to view all pricing prior to final submission. J&S is always willing to offer their assistance and has an excellent rapport with Armatec; J&S Landscaping would be a great asset to any business.

If you wish to reach me to further discuss J&S Landscaping and their proficiency, please feel free to contact me at 519-268-2999, extension 8508

Sincerely,

Pat Tupholme

Maintenance and Facilities Manager

Superior Services and Quality You Can Trust!

J & S Landscaping Inc. has specialized in commercial grounds maintenance, landscape design, landscape construction and snow management for the past seven years. We strongly believe being a **dependable landscaping company that is courteous and responsive to all our client's needs** sets us apart from others when it comes to grounds maintenance and snow removal.

J & S Landscaping Inc. provides exceptional services guaranteed to exceed our client's expectations. We are a full service design, build and maintain landscaping company providing quality and affordable services to Southwestern, Ontario. **We stand out above the competition due to our knowledge and expertise in the industry.**

Our services include sod installation, seeding, watering, planting, stone work, paver installation, trucking, maintenance packages and various custom equipment services. We offer year round grounds maintenance. **Our weekly maintenance packages include weeding, mowing, trimming and blowing of all walkways and driveways for a crisp appearance in the summer months.**

In the winter months; we offer plowing, snow shoveling, salting, and daily site monitoring to ensure that your property is safe for customers and employees.

Current Client Testimonials

"You lived up to your word, and my expectations were exceeded each time I entered our terminal after a snowfall"

A. Chamberlain. Access Distribution

"J & S Landscaping would be a great asset to any business"

P. Tupholme. Armatec Survivability

To whom it may concern;

J & S Landscaping Inc. has specialized in commercial grounds maintenance, landscape design, landscape construction and snow and ice control for the past seven years. J & S Landscaping Inc. is a dependable landscaping company that is courteous and responsive to all our client's needs.

J & S Landscaping Inc. provides exceptional services guaranteed to exceed our client's expectations. We are a full service design, build and maintain landscaping company providing quality and affordable services to Southwestern, Ontario. We stand out above the competition due to our knowledge and expertise in the industry.

Our services include sod installation, seeding, watering, planting, stone work, paver installation, trucking, maintenance packages and various custom equipment services. We offer year round grounds maintenance. Our weekly maintenance packages include weeding, mowing, trimming and blowing of all walkways and driveways for a crisp appearance in the summer months. In the winter months we offer snow plowing, snow shoveling, salting, ice patrol and 24/7 weather monitoring to ensure that your property is safe for customers and your employees. We strive to excel in our services for our customer satisfaction.

Thank you for your time and consideration. Please contact us today at 519.872.5263 as we would like to provide you with a free estimate on all your property maintenance needs.

Sincerely,

Jessica Haviland
Operations Manager
519.872.5263
Jessica@jandslandscaping.ca